

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
2	11/12/18	Open	Action	10/30/18

Subject: Amend the Contract with Boothe Transit Consulting, LLC for Transit Consulting Services to Exercise Two, One-Year Options

ISSUE

Whether or not to amend the Contract with Boothe Transit Consulting, LLC for Transit Consulting Services approving the assignment of the contract to Carpi and Clay, exercising the two one-year options, extending the term and increasing the consideration to fund the two option years.

RECOMMENDED ACTION

Adopt Resolution No. 18-11____, Approving the First Amendment to the Contract with Boothe Transit Consulting Services to Approve the Assignment of the Principal Agreement to Carpi and Clay, Exercise Two One-Year Options and Increase the Total Consideration.

FISCAL IMPACT

Budgeted:	Yes	FY2019:	\$	49,500
Budget Source:	Operating	FY2020:	\$	99,000
Funding Source:	Local	FY2021:	\$	198,000
Cost Cntr/GL Acct(s) or	CC 81	Total Amount:	\$	198,000
Capital Project #:	GL 630089			
Total Budget for 1 st				
Amendment:	\$ 198,000			

DISCUSSION

Under a three-year contract with two option years, Boothe Transit Consulting, LLC (BTC) provides transit consulting and federal advocacy services to the District. The initial contract is set to expire on December 31, 2018, and staff is requesting to execute the two option years, which would extend the contract term through December 31, 2020.

SacRT's federal advocacy team consists of Jeff Boothe (BTC), and registered federal lobbyist Julie Minerva (Carpi and Clay), who works under the existing contract as a subcontractor to BTC. Both Mr. Boothe and Ms. Minerva pursue transit supportive laws and regulations, and understand the public transit challenges in the Sacramento region. They have assisted SacRT in advancing priority transit projects and past congressional appropriations requests, which included the South Sacramento Corridor Phase 2 light rail extension project, Bus Maintenance Facility Expansion, and Vehicle Replacement Programs. BTC will transition into a larger project development advisory firm under the name InfraStrategies, LLC on December 31, 2018. Mr. Boothe and Ms. Minerva have proposed that SacRT consent to the assignment of BTC's contract with SacRT to

Approved:

Presented:

Final 11/5/18

General Manager/CEO

VP, Communications and Partnerships

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Ms. Minerva’s firm Carpi and Clay. If SacRT consents to the assignment, Carpi and Clay will assume the primary role on the contract and Mr. Boothe’s new firm, InfraStrategies, LLC will assume the role of a subcontractor to Carpi and Clay. Mr. Boothe will continue to assist Ms. Minerva with the work under the original contract. The goal in keeping Ms. Minerva and Mr. Boothe on under this new contract configuration is to proactively maintain relations with members of U.S. Congress and federal agencies.

To facilitate continued work on upcoming and ongoing federal advocacy projects, it is imperative that SacRT have advocates in Washington, D.C. under contract that are well-informed of federal legislative developments with strong expertise in securing federal transit funding and historic knowledge to effectively engage in advancing federal surface transportation reauthorization efforts to maximize the District’s ability to meet the public’s mobility needs.

Staff recommends that the Board approve the First Amendment to the Principal Agreement, wherein SacRT will consent to the assignment of the Principal Agreement from BTC to Carpi and Clay, exercise the two additional one-year options that are included in the original contract and increase the total consideration from \$279,000 to \$477,000 to cover the cost of the two option years.

RESOLUTION NO. 18-11-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

November 12, 2018

**APPROVING THE FIRST AMENDMENT TO THE CONTRACT WITH BOOTHE
TRANSIT CONSULTING SERVICES TO APPROVE THE ASSIGNMENT OF THE
PRINCIPAL AGREEMENT TO CARPI AND CLAY, EXERCISE TWO ONE-YEAR
OPTIONS AND INCREASE THE TOTAL CONSIDERATION**

WHEREAS, SacRT seeks to influence favorable transit policy outcomes to successfully secure new federal funds for transit and ensure that existing federal transit funds are protected.

WHEREAS, there is a compelling need to extend the transit consulting services Contract with Boothe Transit Consulting, LLC to retain the services of the professional advocates that have been working with SacRT over the past decade.

NOW THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS FO THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Board hereby approves the First Amendment to the Principal Agreement with Boothe Transit Consulting Services, LLC, wherein the Board approves of the assignment of the Principal Agreement to Carpi and Clay, extends the term of the contract by exercising the two one-year options to the Contract and increases the total consideration from \$279,000 to \$477,000.

THAT, the Chair and General Manager/CEO are hereby authorized to execute this First Amendment to the Contract.

PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Cindy Brooks, Assistant Secretary